SURESH PANDURANG KUTE

suresh.kute55@gmail.com

Mob: 8605009092

PROFESSIONAL OBJECTIVE

* Looking for challenging and responsible opportunity, explore strength and potentials in a professional organization to meet employers expectations.

CURRENT EXPERIENCE

MORE THAN THREE YEARS EXPERENCE IN INSURANCE SECTOR.

* Working as an Associate Financial Service Manager (AFSM) in ICICI Prudential Life Insurance Com. Ltd. As a 12th December 2011 to till date.(BANCASSURANCE)
* Job profile selling the Life Insurance policies in Bank Customers.
* Conducting training with branch staff of the Insurance products as well as Insurance selling skill.
* Help the increasing Branch BSC score as well as staff BSC score.
* Tap the walk in customers and convince the investment in Life Insurance.
* Visit the branch valuable customers and convince them in life Insurance investment.

PAST EXPERIENCE

TWO YEARS PROFESSIONAL EXPERIENCE IN BANKING SECTOR.

* I was worked with HDFC Bank as a 18th November 2009 to 07th December 2011 as a CSE in Sangli Branch. (Current Account Team)
* Job profile is selling the Current Account and Saving Accounts provides the service with customers.
* Generate the leads Asset Products like Life Insurance, Personal Loan, Business Loan, Cash Credit, Gold Loan, Two wheeler Loan, Car Loan.
* I was promoted CSE to Team Leader and I have managed the team and getting the business with team.

Educational Qualification: -

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| Qualification | Name of the Institution/University | Month & Year of Passing | %Of Mark/ CGPA. |
| M.B.A (Marketing Finance) | Icfai University, Dehradun | April  2010 | 5.77 (CGPA) |
| B.A. | YCMO Univercity Nashik | May– 2007 | 51.67% |
| H.S.C | Kolhapur Board. | May – 2002 | 58.83% |
| S.S.C | Kolhapur Board. | March – 2000 | 45.86% |

COMPUTER KNOWLEDGE

* I have completed MS-CIT Course with 70% Marks in December - 2004.

PERSONAL DETAILS

* Name : Suresh Pandurang Kute.
* Date of Birth : 01/04/1985.
* Marital Status : Married.
* Gender : Male.
* Languages Known : English, Hindi, and Marathi.
* Address : Ashtvinayaknagar, Galli No 2, East of Warnali, Old Kupwad Road,

Sangli,Pin- 416416.

Mobile – 8605009092. / 9765161158

Date: - 16/05/2015

Place:-SANGLI.